# Undergraduate Admissions 2024 Strategic Plan





#### MISSION

Undergraduate Admissions is committed to providing the highest level of service to prospective students, their families and educators, and attracting, selecting, and enrolling a highly diverse and academically accomplished student body.

#### INTEGRITY

The quality of being honest and having strong moral principles

> Transparent • Honest Genuine • Accountable Ethical





Commitment to Student-Centered Excellence



### TEAMWORK

The combined action of a group of people, when effective and efficient

Communicate • Collaborative Trust • Supportive Recognizing Accomplishments



The action of being included within a group or structure

Active-Listener • Respect People First• Value Differences Community



#### VISION

The ability to think about or plan the future with imagination or wisdom

Forward-Thinking • Innovative Proactive • Risk-Taker Change-Agent

#### RESOURCEFUL

The ability to find quick and clever ways to overcome difficulties

Efficient • Adaptive Problem-Solver • Creative Persistent

## Strategic Plan: Recruitment Subcommittee

Goal	Metrics
Increase non-resident enrollment from the current state of 100 each year to 450 each year by 2030.	<ol> <li>Enrollment funnel increased for Out of State population.</li> <li>Out of state yield rate improved.</li> <li>Diversification of pipeline in new regions.</li> <li>Build strategic communication plan to increase awareness.</li> </ol>
Increase fall transfer applications and enrollment to eliminate off cycle admission entry term.	<ol> <li>Leveraged regional partnerships to expand applicant pipeline.</li> <li>Increased TAG applications.</li> <li>Implement TAG pre-evaluations to UCR.</li> <li>Increased marketing of lower division pathways to UCR.</li> </ol>
Grow student applications and enrollment in targeted majors and colleges.	<ol> <li>Enrollment funnel increased for targeted major and colleges.</li> <li>Target major and colleges yield rate improved</li> <li>Build strategic communication plan to increase awareness.</li> </ol>
Grow diversity of UCR student populations by increasing enrollment of historically underrepresented groups.	<ol> <li>Enrollment funnel increased for underrepresented groups.</li> <li>Expanded prospective student engagement for historically underrepresented groups.</li> <li>Develop diversity and community engagement unit.</li> <li>Build strategic communication plan to increase awareness.</li> </ol>

## Strategic Plan: Customer Service Subcommittee

Goal	Metrics
Re-design campus tours to simplify and be more informative for guests.	<ol> <li>Increased number of visitors.</li> <li>Decrease melt on tours attendance.</li> <li>Seamless communication process ensuring all inquires are addressed within 24-48 hours.</li> </ol>
Leverage technology, streamline processes, and update digital platforms to enhance customer service, increase student touchpoints, and ensure consistent branding and messaging.	<ol> <li>Reduce email and call center wait times.</li> <li>Increase self-service user engagement.</li> <li>Increased marketing for chatbot utilization.</li> <li>Ensure consistent branding and messaging across all platforms.</li> <li>Improve website navigation, increasing user satisfaction by reducing inquiries.</li> </ol>



## Strategic Plan: Staff Engagement Subcommittee

Goal	Metrics
Increase undergraduate admissions staff professional development.	<ol> <li>Increased conference attendance.</li> <li>Increase staff involved in session proposals/conference presentations.</li> </ol>
Organize and implement a structured and informative Undergraduate Admissions new employee training program.	<ol> <li>Minimized gaps in productivity during staff transitions.</li> <li>Increased job satisfaction assessed through surveys and feedback on a yearly basis.</li> <li>Increase staff retention.</li> <li>Overall staff increased knowledge of policies and procedures.</li> </ol>
Establish and implement a comprehensive cross training program to ensure seamless transfer of knowledge and expertise.	<ol> <li>Overall staff increased knowledge of policies and procedures.</li> <li>Minimized gaps in productivity during staff transitions.</li> <li>Unit cross-training expanded to preserve expertise during staff transitions.</li> <li>Increase staff retention.</li> </ol>